



US-China Joint Venture Opportunities

China Long Distance Telephone

A US telephone company operating international long distance switches in several Chinese cities seeks a 40% equity partner to aid in its expansion of long distance services from the United States to China.

Aviation Services

A major US provider of cargo and aviation services seeks a partner to set up aviation service centers in mainland China to provide fixed base operations including fuel sales, full ground support, aircraft maintenance, hanger rentals, aircraft parking and tie down, catering, and weather reporting.



Car Batteries

Major US battery manufacturer with proprietary technology, focusing on specialty batteries for automobile, motorcycle, lawnmower, marine, as well as numerous other commercial and industrial applications seeks Hong Kong or PRC manufacturer and/or distributor for a joint venture. Candidates should have a developed distribution network. The distributor must also be able to receive battery cases, fill them with acid, package them and then distribute.

Food Products

A major international food manufacturer seeks Hong Kong or China acquisitions in the food industry. Acquisition candidates could have a regional or nationally branded food product, a restaurant supply product, or a strong food product distribution ability.



Cement and Concrete

Major international cement company seeks to acquire cement refineries and ready-mix facilities in China. The Company will contribute capital and management expertise to the subsidiary while increasing efficiency and



profitability to the enterprise. Candidate cement companies should have access to a deep water port facility.

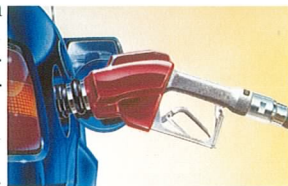
Auto Parts

A major US auto parts manufacturer, with many leading US brands in air filters, ignitions, clutches, drive line components, water pumps and automobile lighting equipment, seeks to acquire successful producers of automotive/truck parts in Hong Kong and/or PRC. The US company will supply capital to the subsidiary, and retain existing management to maximize the enterprise's production capabilities. Acquisition candidates should have existing annual sales of over US\$10 million.



Auto Chemicals

A US market leader in automotive specialty chemicals such as lubricants, fuel cleaners, carburetor cleaners, etc. seeks a Hong Kong / PRC joint venture partner to establish PRC based manufacturing and distribution. The China side partner should have demonstrated experience in the manufacturing of automotive engine additions (solvents, fuel cleaners, transmission fluids, etc.) and the distribution of such products in China.



Entertainment

A major US theme park company seeks joint venture opportunities in China land-based entertainment attractions. Potential partners must have very strong China or Hong Kong partners in place.



Gold Mining



A US based mining company seeks acquisition of established gold mines in China. The US company will contribute capital, provide the latest in mining technology and incorporate its operating standards into the acquired mine. In 1997 this company had one of the top mining safety records worldwide.

Paint Products

A public US company manufacturing paint products for coatings, wood finishes, aerosols, interior stains, varnishes and cleaning products seeks to acquire a manufacturer and/or distributor in Hong Kong and/or PRC. Acquisition candidates need to have established distribution channels.

Industrial Fluid Pumps

A US company specializing in the design and manufacturing of fluid pumps for industrial machinery seeks a JV partner in Hong Kong and/or PRC. The candidates should have a strong market position in the fluid pump industry. The US company will supply capital to modernize facilities and distribute products.

Auto Parts

A US company manufacturing automobile products including mechanical assembly systems, components, hardware and cable-related systems for clients such as General Motors, Ford and Chrysler seeks a joint venture partner to establish Hong Kong or PRC production and distribution. Candidates should have an established automobile factory and distribution ability.



Movie Theaters

A leading US movie theater company seeks a JV with a PRC company to build state-of-the-art movie theaters throughout China. The US side will provide its technology and a partial amount of capital. The China side should have access to building capital and potential theater locations.

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